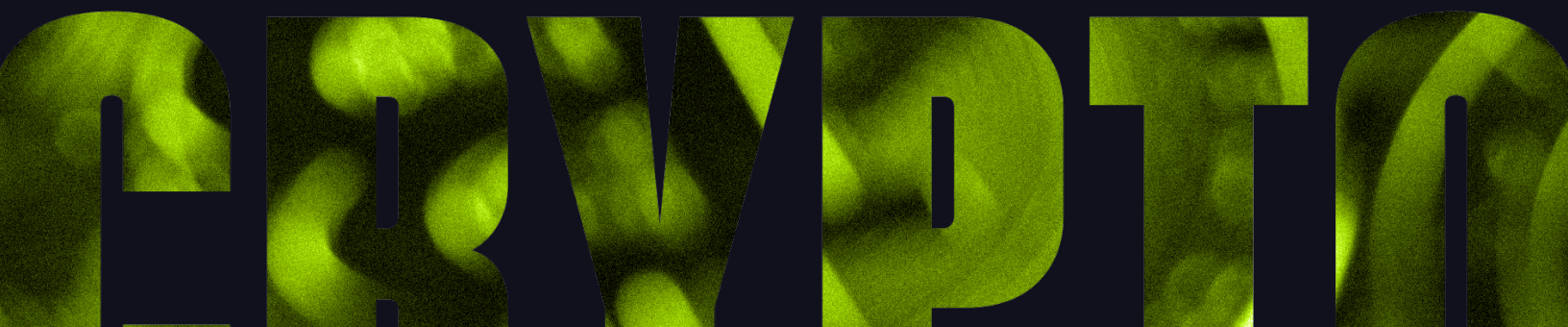
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Dan McMurtrie — The Inner Game of Investing



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We hope you enjoyed this tutorial Dan McMurtrie. As you move through your financial learning journey in the Crypto Academy, think of these reports and all the other Academy extras as Cliff's Notes. These reports are not meant to replace any of the episodes — they're here to help make things easier.

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Enjoy.

Dan McMurtrie is a portfolio manager and co-founder of Tyro Capital Management, a leading research-driven long-short equity fund for high-net-worth clients. At the time of this interview, Dan's hedge fund had compounded at an impressive 25% over the previous 5 years.

In this interview with Michael Green of Simplify Asset Management, Dan shares why he has turned his focus toward maximizing his decision-making capabilities rather than his knowledge of a particular stock or sector. Here are the knowledge drops:

1. **There is no greater strength that an investor can develop than the skill of sound decision-making.** "I've spent a lot of time studying why different hedge funds and other risk takers in fields outside of finance succeed and fail," says Dan. "Often it's because they're in a position where they are unable to make a good decision." That's why Dan has become obsessed with putting himself in environments that encourage good decision-making.

2. **For investors, stress is the key driver of poor decision-making.** Stress comes in many sizes and shapes, and can originate from the markets, our personal lives, the quantity and quality of data we consume, and so much more. To combat this, Dan tracks his stress levels, carefully manages the information he consumes, and trades less. "I'm trying to make better decisions, which might mean less decisions."

3. **Prioritizing physical health will help you make more deliberate decisions.** Dan does this through practices like cardio, healthy diet, getting adequate rest, setting boundaries for communication, reducing information overload, and delayed gratification.

4. **In the markets, raw intelligence is often not enough to guarantee longevity.** In his hiring practices at Tyro, Dan looks for people who can display a proven track record of disciplined decision-making and continuous improvement over pure talent. "I really don't believe in talent anymore," he says. "I'm concerned about the rate of change. I need to see somebody that can continue to not only get smarter, but really improve themselves."

5. **The ability to adapt to new information, react to adversity, and still make sound decisions will help you identify the dominant market regime.** Dan says that this is how we win the "game within the game." By understanding how other market participants are making decisions, you can ride market tailwinds and identify the shifting paradigms that will unlock sustained success.